

*This roadmap should be viewed as a general guide for structuring your schedule. Actual course taking patterns will vary depending on academic interest and the semester the Course 15 major is begun/declared. Even if you think it is “too late” to declare Course 15, come see us in the Program Office to discuss. We are scheduling ninjas.*

## Roadmap [Sophomore Fall] – Course 15-1 (Management)

[subjects that fulfill both Course 15-1 and GIR requirements are in dark blue]

See following pages for Freshman Spring, Sophomore Spring and Junior Fall

Updated 7/1/18

### Freshman Year - Fall

18.01  
8.01  
3.091  
HASS

### Freshman Year - Spring

18.02  
8.02  
7.013  
HASS

### Sophomore Year - Fall

**15.0791 or 14.30 or 18.600 or 6.041A&B [REST]**<sup>12</sup>  
**15.279 [CI-M]**  
15.501  
**14.01 [HASS-S]** or **15.0111**<sup>3</sup>

### Sophomore Year – Spring

**15.075 or 14.32 [LAB]**<sup>4</sup> or 18.650  
Restricted Elective  
Concentration Elective  
HASS

### Junior Year - Fall

**15.301 [CI-M, LAB]**<sup>5</sup> or **15.310**  
Restricted Elective  
Concentration Elective  
HASS

### Junior Year – Spring

Concentration Elective  
REST Subject<sup>1</sup>  
Elective(s)<sup>6</sup>  
HASS

### Senior Year - Fall

Concentration Elective  
Elective(s)<sup>6</sup>  
HASS

### Senior Year – Spring

Concentration Elective  
Elective(s)<sup>6</sup>  
HASS

### Notes:

<sup>1</sup>Please note that students can use no more than one subject in their department to fulfill the REST requirement. Depending on the subject and concentration, the second REST subject may count as a **Concentration Elective**.

<sup>2</sup>**14.30** does not satisfy the prereq for **15.075** or **18.650**. Students who take **14.30** should take **14.32** to fulfill the probability and statistics requirements.

<sup>3</sup>**14.01 is a HASS subject. 15.0111 is not a HASS subject.** The 9 units for **15.0111** count toward the 180 units beyond GIRs.

<sup>4</sup>Course 15 majors are not required to fulfill the Institute LAB requirement with a subject from Course 15.

<sup>5</sup>**15.301** is a 15 unit subject. 12 of these units can satisfy the Institute LAB Requirement, which is a GIR, and the remaining 3 units will count toward the 180 units beyond GIRs.

Students who choose to take **15.310** need a 2<sup>nd</sup> CI-M in the major. The choices are: **15.417** (Also counts as a LAB and a **Restricted Elective**) or **15.418** (Also counts as a LAB and may count as a **Concentration Elective**) or **15.276** or **15.312** (Both may count as **Concentration Electives**. Those who will need a LAB can take **15.075** or **14.32**).

<sup>6</sup>Additional electives are needed to accrue the 180 units beyond the GIRs.

## Roadmap [Freshman Spring] – Course 15-1 (Management)

[subjects that fulfill both Course 15-1 and GIR requirements are in dark blue]

*For Freshmen who have placed out of one of the Science/Math GIRs and have room in their schedule*

### Freshman Year - Fall

18.02

8.01

3.091

HASS

### Sophomore Year - Fall

15.0791 or 14.30 or 18.600 or 6.041A&B [REST]<sup>12</sup>

15.279 [CI-M] or 15.501

14.01 [HASS-S] or 15.0111<sup>3</sup>

HASS

### Junior Year - Fall

15.301 [CI-M, LAB]<sup>5</sup> or 15.310

Restricted Elective

Concentration Elective

HASS

### Senior Year - Fall

Concentration Elective

Elective(s)<sup>6</sup>

HASS

### Freshman Year - Spring

15.279 [CI-M] or 15.501

8.02

7.013

HASS

### Sophomore Year – Spring

15.075 or 14.32 [LAB]<sup>4</sup> or 18.650

Restricted Elective

Concentration Elective

HASS

### Junior Year – Spring

Concentration Elective

REST Subject<sup>1</sup>

Elective(s)<sup>6</sup>

HASS

### Senior Year – Spring

Concentration Elective

Elective(s)<sup>6</sup>

### Notes:

<sup>1</sup>Please note that students can use no more than one subject in their department to fulfill the REST requirement. Depending on the subject and concentration, the second REST subject may count as a Concentration Elective.

<sup>2</sup>14.30 does not satisfy the prereq for 15.075 or 18.650. Students who take 14.30 should take 14.32 to fulfill the probability and statistics requirements.

<sup>3</sup>14.01 is a HASS subject. 15.0111 is not a HASS subject. The 9 units for 15.0111 count toward the 180 units beyond GIRs.

<sup>4</sup>Course 15 majors are not required to fulfill the Institute LAB requirement with a subject from Course 15.

<sup>5</sup>15.301 is a 15 unit subject. 12 of these units can satisfy the Institute LAB Requirement, which is a GIR, and the remaining 3 units will count toward the 180 units beyond GIRs.

Students who choose to take 15.310 need a 2<sup>nd</sup> CI-M in the major. The choices are: 15.417 (Also counts as a LAB and a Restricted Elective) or 15.418 (Also counts as a LAB and may count as a Concentration Elective) or 15.276 or 15.312 (Both may count as Concentration Electives. Those who will need a LAB can take 15.075 or 14.32).

<sup>6</sup>Additional electives are needed to accrue the 180 units beyond the GIRs.

## Roadmap [Sophomore Spring] – Course 15-1 (Management) [subjects that fulfill both Course 15-1 and GIR requirements are in dark blue]

### Freshman Year - Fall

18.01  
8.01  
3.091  
HASS

### Sophomore Year - Fall

Elective(s)<sup>6</sup>  
Elective(s)<sup>6</sup>  
Elective(s)<sup>6</sup>  
HASS

### Junior Year - Fall

**15.0791 or 14.30 or 18.600 or 6.041A&B [REST]**<sup>1,2</sup>  
**15.301 [CI-M, LAB]**<sup>5</sup> or 15.310  
Restricted Elective  
**14.01 [HASS-S]** or 15.0111<sup>3</sup>

### Senior Year - Fall

Concentration Elective  
Concentration Elective  
Elective(s)<sup>6</sup>  
HASS

### Freshman Year - Spring

18.02  
8.02  
7.013  
HASS

### Sophomore Year – Spring

**15.279 [CI-M]**  
**15.501**  
Restricted Elective  
HASS

### Junior Year – Spring

**15.075 or 14.32 [LAB]**<sup>4</sup> or 18.650  
Concentration Elective  
REST Subject<sup>1</sup>  
HASS

### Senior Year – Spring

Concentration Elective  
Concentration Elective  
Elective(s)<sup>6</sup>  
HASS

### Notes:

<sup>1</sup>Please note that students can use no more than one subject in their department to fulfill the REST requirement. Depending on the subject and concentration, the second REST subject may count as a **Concentration Elective**.

<sup>2</sup>**14.30** does not satisfy the prereq for **15.075** or **18.650**. Students who take **14.30** should take **14.32** to fulfill the probability and statistics requirements.

<sup>3</sup>**14.01 is a HASS subject. 15.0111 is not a HASS subject.** The 9 units for **15.0111** count toward the 180 units beyond GIRs.

<sup>4</sup>Course 15 majors are not required to fulfill the Institute LAB requirement with a subject from Course 15.

<sup>5</sup>**15.301** is a 15 unit subject. 12 of these units can satisfy the Institute LAB Requirement, which is a GIR, and the remaining 3 units will count toward the 180 units beyond GIRs.

Students who choose to take **15.310** need a 2<sup>nd</sup> CI-M in the major. The choices are: **15.417** (Also counts as a LAB and a **Restricted Elective**) or **15.418** (Also counts as a LAB and may count as a **Concentration Elective**) or **15.276** or **15.312** (Both may count as **Concentration Electives**. Those who will need a LAB can take **15.075** or **14.32**).

<sup>6</sup>Courses from previous major and/or electives to be applied toward the 180 units beyond the GIRs.

Roadmap [Junior Fall] – Course 15-1 (Management)  
[subjects that fulfill both Course 15-1 and GIR requirements are in dark blue]

**Freshman Year - Fall**

18.01  
8.01  
3.091  
HASS

**Sophomore Year - Fall**

Elective(s)<sup>6</sup>  
Elective(s)<sup>6</sup>  
HASS  
HASS

**Junior Year - Fall**

**15.0791 or 14.30 or 18.600 or 6.041A&B [REST]**<sup>1,2</sup>  
**15.279 [CI-M]**  
15.501  
**15.301 [CI-M, LAB]**<sup>5</sup> or 15.310

**Senior Year - Fall**

Concentration Elective  
Concentration Elective  
Restricted Elective  
**14.01 [HASS-S]** or 15.0111<sup>3</sup>

**Freshman Year - Spring**

18.02  
8.02  
7.013  
HASS

**Sophomore Year – Spring**

Elective(s)<sup>6</sup>  
Elective(s)<sup>6</sup>  
Elective(s)<sup>6</sup>  
HASS

**Junior Year – Spring**

**15.075 or 14.32 [LAB]**<sup>4</sup> or 18.650  
Restricted Elective  
REST Subject<sup>1</sup>  
HASS

**Senior Year – Spring**

Concentration Elective  
Concentration Elective  
Concentration Elective  
HASS

Notes:

<sup>1</sup>Please note that students can use no more than one subject in their department to fulfill the REST requirement. Depending on the subject and concentration, the second REST subject may count as a **Concentration Elective**.

<sup>2</sup>**14.30** does not satisfy the prereq for **15.075** or **18.650**. Students who take **14.30** should take **14.32** to fulfill the probability and statistics requirements.

<sup>3</sup>**14.01 is a HASS subject. 15.0111 is not a HASS subject.** The 9 units for **15.0111** count toward the 180 units beyond GIRs.

<sup>4</sup>Course 15 majors are not required to fulfill the Institute LAB requirement with a subject from Course 15.

<sup>5</sup>**15.301** is a 15 unit subject. 12 of these units can satisfy the Institute LAB Requirement, which is a GIR, and the remaining 3 units will count toward the 180 units beyond GIRs.

Students who choose to take **15.310** need a 2<sup>nd</sup> CI-M in the major. The choices are: **15.417** (Also counts as a LAB and a **Restricted Elective**) or **15.418** (Also counts as a LAB and may count as a **Concentration Elective**) or **15.276** or **15.312** (Both may count as **Concentration Electives**. Those who will need a LAB can take **15.075** or **14.32**).

<sup>6</sup>Courses from previous major and/or electives to be applied toward the 180 units beyond the GIRs.

With the flexibility in choosing concentration electives, please check the [online Subject Listing](#) for prerequisites and semester offered for specific Course 15 subjects.

[See the [sample concentrations page](#)]

Course 15 Prerequisites:

**15.0791/18.600/6.041A&B** is a prerequisite for 15.075/18.650

Semester Offered – Requirements for 15-1

**Accounting:** 15.501 (Fall and Spring)

**Microeconomics:** 14.01 (Fall and Spring) OR 15.0111 (Fall)

**Probability (REST):** 15.0791 (Fall) OR 14.30 (Fall) OR 18.600 (Fall and Spring) OR 6.041A&B (Fall and Spring)

**Statistics:** 15.075 (Spring) OR 14.32 (Fall and Spring) OR 18.650 (Fall and Spring)

**Management Communication (CI-M):** 15.279 (Fall and Spring)

**Managerial Psychology:** 15.301 (CI-M, LAB. Fall) OR 15.310 (Fall)

**2<sup>nd</sup> CI-M:** 15.276 (Spring) OR 15.301 (Fall) OR 15.312 (Fall) OR 15.417 (Spring) OR 15.418 (Fall)

**Restricted Electives:** 15.417 (Spring) or 15.401 (Fall and Spring) OR 15.761/15.7611 (Fall and Spring) OR 15.8141 (Spring) OR 15.9001 (Spring)

Choosing Between Alternate Versions of Subjects

**Microeconomics:** 14.01 counts as a HASS subject and is a prerequisite for higher level Course 14 courses. 15.0111 is a great option for those looking for a focus on using microeconomic principles in business decision making and/or are not looking to do advanced work in Economics.

**Probability:** The majority of Course 15 students take 18.600 or 15.0791. 15.0791 involves how to apply probability in different business areas/situations. 14.30 is an alternative for Course 14/15 double majors. Students who take 14.30 should take 14.32 to fulfill the Statistics requirement. Probability is one of the few courses that is a prerequisite for another Course 15 requirement (Statistics).

[\* for 15/18 double majors, Course 18 will accept petitions to count either 15.0791 or 15.075 towards the Course 18 requirements, but not both]

**Statistics:** The majority of Course 15 students take 15.075, which is only offered in the Spring (18.650 is offered both Fall and Spring). As with 15.0791, most of the examples and applications in 15.075 are geared toward business areas/situations. 15.075 also has an advantage in fulfilling the Institute LAB requirement. 14.32 is the option for students who have taken 14.30 to fulfill their probability requirement. 14.32 also fulfills the Institute LAB requirement.

[\* for 15/18 double majors, Course 18 will accept petitions to count either 15.0791 or 15.075 towards the Course 18 requirements, but not both]

**People, Teams, and Organizations:** 15.301 and 15.310 are similar in content and deliverables to a HASS course. 15.301 and 15.310 share the same lecture, with 15.301 having the added LAB/CI-M component. Students who take 15.310 will need to take a second Course 15 CI-M (all 15-1 majors take 15.279 as one of their two CI-Ms).

**Managerial Finance (Finance Theory I):** 15.401 is a 9 unit course. 15.417 is a 15 unit course. 15.401 and 15.417 share the same lecture. 15.417 has an additional LAB/CI-M component, hence the extra 6 units. The advantage of 15.417 is that the LAB/CI-M component was specifically designed to give students an "internship-like" experience where the work and deliverable is similar to what one would produce at the end of a summer finance internship or as a first year analyst.

**Corporate Finance (Finance Theory II):** Similar in structure to 15.401/15.417. 15.402 is a 9 unit course. 15.418 is a 15 unit course. 15.402 and 15.418 share the same lecture. 15.418 has an additional LAB/CI-M component, hence the extra 6 units. As with 15.417, the advantage of 15.418 is that the LAB/CI-M component was specifically designed to give students an "internship-like" experience where the work and deliverable is similar to what one would produce at the end of a summer finance internship or as a first year analyst.

**Course 15 subjects with a '1' in the fourth decimal place (ex. 15.390/15.3901):** The subject number with an extra '1' is the undergraduate number of the graduate subject. They meet together; they share the same lecture and deliverables. The faculty have a different expectation and evaluation criteria for the undergraduates as compared to the graduate students (due mainly to the difference in professional experience that students have to draw upon). The undergraduate course number was added as a way to hold seats specifically for undergraduates. As with all undergraduate Course 15 subjects, there is no bidding necessary. Either the undergraduate or the graduate version/number can be applied towards the degree and to fulfill the related requirement.