

Questions? Email Erin Martin: E_Martin@mit.edu

Last updated 8/10/2018

General Requirements- *You must complete each of the following subjects.*

- 15.360 Introduction to Technological Entrepreneurship (Fall, 3 units)
- ES.580 Silicon Valley Study Tour (Spring, 2 SIP units)
- 15.390 New Enterprises (Fall/Spring, 12 units)
- 15.911 Entrepreneurial Strategy (Spring, 6 units; half semester)

Firm-Level Requirement- *You must complete one of the following subjects.*

- 15.389 Global Entrepreneurship Lab (Fall H2/IAP, 12 units)
- 15.399 Entrepreneurship Lab (Fall/Spring, 12 units)

Product-Level Requirement- *You must complete one of the following subjects.*

- 15.366 Energy Ventures (Fall; 12 units)
- 15.367/HST.978 Healthcare Ventures (Spring; 12 units)
- 15.371/10.807 Innovation Teams (Fall/Spring; 12 units, special application required)
- 15.375/EC.731/MAS.665 Development Ventures (Fall; 12 units)
- 15.376/MAS.664 Media Ventures (Spring; 9 units)
- 15.378 Building an Entrepreneurial Venture (Fall/Spring; 12 units, special application required)
- 15.783/2.739/ESD.32 Product Design & Development (Spring; 12 units)

Entrepreneurship Electives Requirements- *You must complete 18 additional units of “approved” entrepreneurial subjects.*

- 10.407/2.916 Funding Strategies for Startups (Spring; 6 units; half semester)
- 15.071 The Analytics Edge (Spring; 12 units)
- 15.356 Product and Services Development in the Internet Age (Spring; 6 units; half semester)
- 15.358 Software and Internet Entrepreneurship (Spring; 9 units)
- 15.363/HST.971 Strategic Decision Making in the Life Sciences (Spring; 9 units)
- 15.364 Regional Entrepreneurship Acceleration Lab (Spring; 9 units)
- 15.366 Energy Ventures (Fall, 12 Units)
- 15.367/HST.978 Healthcare Ventures (Fall, 12 Units)
- 15.369 Seminar in Corporate Entrepreneurship (Fall; 6 units)
- 15.371/10.807 Innovation Teams (Fall/Spring, 12 Units)
- 15.375/EC.731/MAS.665 Development Ventures (Fall, 12 Units)
- 15.376/MAS.664 Media Ventures (Spring, 9 Units)
- 15.385 Innovate for Impact (Fall; 9 units)
- 15.386 Managing in Adversity (Fall/Spring; 6 units; half semester)
- 15.387 Entrepreneurial Sales (Fall/Spring; 12 units)
- 15.389 Global Entrepreneurship Lab (Fall H2 into IAP, 12 Units)
- 15.392 Scaling Entrepreneurial Ventures (Spring 6 units, half semester)
- 15.394 Entrepreneurial Founding and Teams (formerly “Dilemmas in Founding New Ventures”) (Spring; 9 units)
- 15.395 Entrepreneurship Without Borders (Fall; 6 units, half semester)
- 15.399 Entrepreneurship Lab (Fall/Spring, 12 units)
- 15.431 Entrepreneurial Finance and Venture Capital (Fall/ Spring; 9 units)
- 15.615 Essential Law for Business (Fall/Spring; 9 units)
- 15.618 Entrepreneurship, Innovation, Startups and the Law (Fall/ Spring; 6 units)
- 15.828 Product Management (Spring; 9 units)
- 15.912 Strategic Management of Innovation and Entrepreneurship (Spring; 6 units; half semester)

Startup Requirements- *E&I students must seriously engage in a startup. This includes assembling a team and working towards solving a problem or providing a new innovation. This can be indicated by students successfully completing one or more of the following:*

- MIT \$100K Biz Plan Competition (and reach the Launch stage or beyond)
- MIT Clean Energy Prize
- MIT delta v
- DesignX
- MIT fuse
- 15.378 - Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring 12 units)
- Legatum Fellowship or seed grant
- Tata Center Graduate Fellowship
- \$10k or more -- Sandbox Innovation Fund
- Managing Director of MIT \$100K Biz Plan Competition (considered as equivalent to full participation in the \$100k)
- Managing Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)