

---

**CS.102 A Core Ethics: Voicing Your Values Under Pressure****J. Sterman**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	9:00AM	12:00PM	E62-250

---

**CS.102 B Core Ethics: Voicing Your Values Under Pressure****J. Sterman**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	1:00PM	4:00PM	E62-250

---

**CS.103 A Core Ethics: Leading Global Supply Chains Ethically****M. Amengual**

SIP Units: 0.5

Capacity: 35

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	9:00AM	12:00PM	E51-151

---

**CS.103 B Core Ethics: Leading Global Supply Chains Ethically****M. Amengual**

SIP Units: 0.5

Capacity: 35

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	1:00PM	4:00PM	E51-151

---

**CS.104 A Core Ethics: Business Decisions and Ethical Dilemmas****R. Pindyck**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	9:00AM	12:00PM	E62-250

---

**CS.104 B Core Ethics: Business Decisions and Ethical Dilemmas****R. Pindyck**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	1:00PM	4:00PM	E62-250

---

**CS.105 A Core Ethics: Hacking Poverty: Entrepreneurial Leadership in Frontier Markets (meets at Legatum Center, One Broadway, E70-1244)****G. Campbell Flatter**

SIP Units: 0.5

Capacity: 40

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	9:00AM	12:00PM	TBD

---

**CS.105 B Core Ethics: Hacking Poverty: Entrepreneurial Leadership in Frontier Markets (meets at Legatum Center, One Broadway, E70-1244)**
**G. Campbell Flatter**

SIP Units: 0.5

Capacity: 40

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	1:00PM	4:00PM	TBD

---

**CS.107 A Core Ethics: Tax Evasion, Tax Avoidance,...and...Moral Obligations?**
**M. Hanlon**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	9:00AM	12:00PM	E51-145

---

**CS.107 B Core Ethics: Tax Evasion, Tax Avoidance,...and...Moral Obligations?**
**M. Hanlon**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	1:00PM	4:00PM	E51-145

---

**CS.110 A Core Ethics: What Drives my Business Practice?**
**L. Hafrey**

SIP Units: 0.5

Capacity: 48

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	9:00AM	12:00PM	E51-145

---

**CS.110 B Core Ethics: What Drives my Business Practice?**
**L. Hafrey**

SIP Units: 0.5

Capacity: 48

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	1:00PM	4:00PM	E51-145

---

**CS.111 A Core Ethics: Development, Trust and Ethics**
**R. Rigobon**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	9:00AM	12:00PM	E51-151

---

**CS.111 B Core Ethics: Development, Trust and Ethics**
**R. Rigobon**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	1:00PM	4:00PM	E51-151

**CS.113 A Core Ethics: Ethics in Marketing****J. Hauser**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	1:00PM	4:00PM	E51-149

**CS.113 B Core Ethics: Ethics in Marketing****J. Hauser**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	1:00PM	4:00PM	E51-149

**CS.117 A Core Ethics: Ethical Issues of Cybersecurity****S. Madnick**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	9:00AM	12:00PM	E51-372

**CS.117 B Core Ethics: Ethical Issues of Cybersecurity****S. Madnick**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	1:00PM	4:00PM	E51-149

**CS.119 A Core Ethics: The Ethics of Entrepreneurial Strategy****S. Stern**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	9:00AM	12:00PM	E51-335

**CS.119 B Core Ethics: The Ethics of Entrepreneurial Strategy****S. Stern**

SIP Units: 0.5

Capacity: 50

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	1:00PM	4:00PM	E51-335

**CS.126 A Core Leadership: What's Your Leadership Style?****M. Sherman**

SIP Units: 0.5

Capacity: 36

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	1:00PM	4:00PM	E62-221

---

**CS.126 B Core Leadership: What's Your Leadership Style? (meets at Residence Inn - Compton Room)**
**M. Sherman**

SIP Units: 0.5 Capacity: 36

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	9:00AM	12:00PM	TBD

---

**CS.127 A Core Leadership: What is Your Why? (meets at Residence Inn - Compton Room)**
**C. Schutte**

SIP Units: 0.5 Capacity: 24

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	9:00AM	12:00PM	TBD

---

**CS.127 B Core Leadership: What is Your Why? (meets at Residence Inn - Compton Room)**
**C. Schutte**

SIP Units: 0.5 Capacity: 24

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	1:00PM	4:00PM	TBD

---

**CS.174 Core Leadership: Improvisation, Adaptability and Influence: An Experiential Leadership Lab (meets at Residence Inn-Edgerton Room)**
**D. Giardella**

SIP Units: 1.0 Capacity: 16

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	1:00PM	4:00PM	TBD
T	1:00PM	4:00PM	TBD

---

**CS.210 Core Leadership: Managing Your Leadership Brand**
**A. Latson**

SIP Units: 0.5 Capacity: 60

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	9:00AM	12:00PM	E51-145

---

**CS.211 A Core Leadership: Leading From Your Best Self: Developing Executive Poise, Presence and Influence (meets at Residence Inn - Compton Room)**
**R. Salafia**

SIP Units: 0.5 Capacity: 24

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
T	1:00PM	4:00PM	TBD

---

**CS.211 B Core Leadership: Leading From Your Best Self: Developing Executive Poise, Presence and Influence (meets at Residence Inn - Compton Room)**
**R. Salafia**

SIP Units: 0.5 Capacity: 24

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	9:00AM	12:00PM	TBD

<b>CS.221 A</b>	<b>Core Leadership: Leading Diverse Global Organizations: A Conversation About Inclusion Using Improv Theater</b>					
<b>C. Gamon</b>					SIP Units: 0.5	Capacity: 85
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	M	1:00PM	4:00PM	E51-325		
<b>CS.221 B</b>	<b>Core Leadership: Leading Diverse Global Organizations: A Conversation About Inclusion Using Improv Theater</b>					
<b>C. Gamon</b>					SIP Units: 0.5	Capacity: 85
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	T	9:00AM	12:00PM	E51-325		
<b>CS.277 A</b>	<b>Core Leadership: Cultivating Your Leadership Presence (meets at Residence Inn - Richards Room)</b>					
<b>C. Dolan</b>					SIP Units: 1.0	Capacity: 12
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	M	9:00AM	5:30PM	TBD		
<b>CS.277 B</b>	<b>Core Leadership: Cultivating Your Leadership Presence (meets at Residence Inn - Richards Room)</b>					
<b>C. Dolan</b>					SIP Units: 1.0	Capacity: 12
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	T	9:00AM	5:30PM	TBD		
<b>CS.278 A</b>	<b>Core Leadership: Your Leadership Signature (meets at Residence Inn - Compton Room)</b>					
<b>L. Bergholz</b>					SIP Units: 0.5	Capacity: 30
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	W	1:00PM	4:00PM	TBD		
<b>CS.278 B</b>	<b>Core Leadership: Your Leadership Signature</b>					
<b>L. Bergholz</b>					SIP Units: 0.5	Capacity: 30
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	Th	9:00AM	12:00PM	E51-085		
<b>CS.280</b>	<b>Core Leadership: Lessons for Leaders: Gender Parity in the Workplace</b>					
<b>K. Blackburn</b>					SIP Units: 0.5	Capacity: 30
	<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>		
	M	1:00PM	4:00PM	E62-221		

**CS.281 Core Leadership: Bulletproof Feedback: Feedback that Improves Performance****P. Hellman**

SIP Units: 0.5

Capacity: 60

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	9:00AM	12:00PM	E51-395

**CS.282 Core Leadership: Follow the Beat – Receiving Feedback through Dance (meets at Residence Inn-Compton Room)****J. Lee, R. Minsky**

SIP Units: 0.5

Capacity: 20

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	5:00PM	8:00PM	TBD

**CS.287 Core Leadership: Resilience: Building Adaptive Capacity in Times of Stress****L. Bergholz**

SIP Units: 0.5

Capacity: 45

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	1:00PM	4:00PM	E51-149

**CS.307 Core Leadership: Stories That Work: Capture Attention & Make Your Point****P. Hellman**

SIP Units: 0.5

Capacity: 80

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
F	1:00PM	4:00PM	E51-315

**CS.610 Core Leadership: Leading Through Visual Communication (meets at Trust Center, Garage Space)****K. Kingman**

SIP Units: 1.0

Capacity: 18

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	9:00AM	12:00PM	TBD
M	1:00PM	4:00PM	TBD

**CS.613 Core Leadership: Understanding and Expanding Your Work Style with GlobeSmart****C. Gamon, M. Jester**

SIP Units: 0.5

Capacity: 40

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	1:00PM	4:00PM	E51-335

---

**ES.174**      **Improvisation and Influence: An Experiential Leadership Lab (meets at Residence Inn - Edgerton Room)**
**D. Giardella**

SIP Units: 2.0

Capacity: 16

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	9:00AM	4:00PM	TBD
Th	9:00AM	4:00PM	TBD
F	9:00AM	12:00PM	TBD

---

**ES.710**      **Confident Communication and Powerful Presence (meets at Residence Inn - Richards Room)**
**C. Dolan**

SIP Units: 2.0

Capacity: 12

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	9:00AM	5:00PM	TBD
Th	9:00AM	5:00PM	TBD
F	9:00AM	12:00PM	TBD

---

**ES.711**      **Making to Think: Developing Instincts to Lead in Uncertainty (meets Sat and Sun, 9am-4pm, at MFA and Berklee, plus a virtual session on Wed from 1:30-3pm)**
**A. Shapira**

SIP Units: 2.0

Capacity: 24

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Su	9:00AM	4:00PM	TBD
W	1:30PM	3:00PM	TBD
S	9:00AM	4:00PM	TBD

---

**ES.712**      **Mastering the TED Talk (meets in E51-145 and E51-061 on Wed, E62 conference rooms on Thurs, E62-233 on Fri)**
**P. Bentley, C. Kelly**

SIP Units: 2.0

Capacity: 30

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
W	1:00PM	2:30PM	E51-061
W	9:00AM	4:00PM	E51-145
Th	9:00AM	4:00PM	TBD
F	9:00AM	12:00PM	E62-233

---

**ES.714**      **12 Hours of Storming, Norming and Performing: Team Building in Adversity (meets Mon-Tues, off campus from 6pm-9am, plus W, 9a-12p)**
**M. Kazakoff**

SIP Units: 2.0

Capacity: 35

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	6:00PM	9:00PM	E62-221
M	9:00PM	11:59PM	TBD
T	12:00AM	9:00AM	TBD
W	9:00AM	12:00PM	E62-221

---

**ES.719**      **Leading Competitive Businesses for People and Profits (on-line M-W, on campus Th)**
**T. Kochan****SIP Units: 2.0****Capacity: 70**

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
Th	5:00PM	8:00PM	E51-345

---

**ES.721**      **Blockchain and Equity Crowdfunding**
**C. Catalini****SIP Units: 2.0****Capacity: 100**

<u>Days</u>	<u>Start</u>	<u>End</u>	<u>Room</u>
M	9:00AM	4:00PM	E51-345
T	9:00AM	4:00PM	E51-345
W	9:00AM	12:00PM	E51-345